## Technique

## Description

# RHETORICAL QUESTION

A question designed to make the reader think; doesn't need an answer

#### TRIPLES

To repeat an idea or image three times, usually in a slightly different way

## OPINION AS FACT

To present beliefs as if they are factual truths

### SUPERLATIVE

Adjective to imply the highest or lowest quality

## EMOTIVE LANGUAGE

Words and phrases to make the reader feel something

### PRONOUNS

Refers to people to identify the reader/writer relationship

#### FLATTERY

Saying nice things about the reader to get them on your side